

### **Insulation Information for Homeowners: Comparing Quotes**

When comparing quotes from different insulation companies, make sure you compare apples to apples. Ask for a detailed breakdown of the exact work the company is proposing to do. Make sure to ask questions if you don't understand something on your quote. If 1 company has an item on their quote and the other doesn't, chances are that the one that hasn't quoted an item doesn't plan on doing it.

Some companies will even cut corners to get their cost down and make their quote look more attractive. Don't be fooled by this shady business practice. When you hire Thermo Seal Insulation Systems, we guarantee that your insulation will be done the right way.

### **Be Careful**

One area where homeowners may get caught is by participating in the underground economy. This is unfortunate for the homeowner since there is never any recourse of action. Remember, if you don't have a receipt or invoice, you can't prove the work was done.